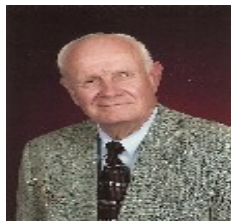




FRAME OF MIND

Welcome Our New Sales Manager at Glen Mary



It gives me great pleasure to introduce you to Erwin Berry III as Glen Mary's sales manager and licensed Realtor with Real Estate III at the Wintergreen Resort Branch. Erwin concluded a six-year term on Wintergreen Resort's WPI Board of Directors in 2005, during a critical reorganization time period in the life of the resort. Joan, his wife of 50 years and Erwin retired to Wintergreen 16 years ago after serving as a vice president with Marriott and Hardee's Food systems. Also, he was founder-chairman of

North Carolina Wesleyan's Hotel and Food service Management major. Erwin serves on the Nelson County Economic Development Authority Board of Directors, along with Natt Hall, managing broker of Real Estate III's Nelson County office and myself.

We are indeed fortunate to have Erwin represent Tectonics II at Glen Mary and our custom home building company.

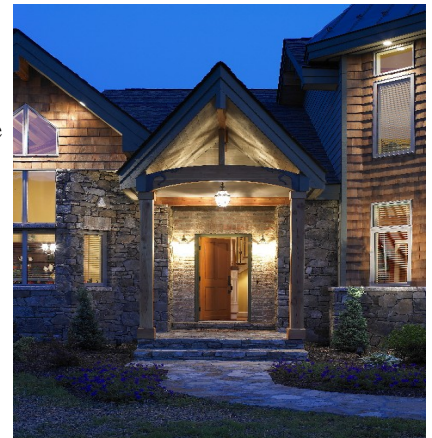
I invite you to drop by and meet Erwin at our newest model home, the Jacob's Tudor. The home is located on Rt. 664 at Glen Mary, across from the Wintergreen Winery

and just past the Ski Barn.

The Jacob's Tudor model home is open seven days a week from 11am until 4pm. This model home is currently listed for sale too. You may visit www.virginiamountainhomes.com and click on the real estate tab for more information about this lovely home.

Steven Crandall

President, Tectonics II



Tectonics II Receives Two Awards

Tectonics II has received top awards from Lindal Cedar Homes. Tectonics II was presented with an award for outstanding sales and building in 2006. Tectonics II was number 2 with Lindal Cedar Homes in North America.

The second award Tectonics II received was the Founder's Circle Award. Steve was honored by Sir Walter Lindal of Lindal Cedar Homes with a visit this summer to receive the prestigious award for being at the top of his field.

This award was only given to 6

people who represented a proven commitment to customer satisfaction.

Along with these awards, Steve was featured recently in two newspapers, the New York Times and the Washington Times.



Special points of interest:

- Tectonics II celebrates 25 years of custom-home quality building
- Tectonics II homes are featured in the new Lindal calendar for 2007
- Steve Crandall celebrated his 50th birthday with family and friends in July
- Steve Crandall's appointment to the Economic Development Board of Nelson County

Sweet Spot—Home

Tectonics II has always been environmentally responsible when building homes. We all wonder what kind of world our grandkids will live in, and we want to do something about it.

Our custom homes are already energy efficient and now we can say “green friendly” too. How the home is situated on the acreage can lower your energy bill, and to what kind of heating you install. Tectonics II is currently installing solar radiant heating. This system uses the sun’s energy to heat water that’s been fed through a series of roof-mounted panels, after which it’s pumped through a radiant in-floor heating system. Many of our new homes now have the radiant in-floor heating system which can be installed throughout the whole home including the important bathroom areas. Typically, we install them on the first floor. By doing

this, your energy bill is reduced anywhere from 40-50 percent annually. What about those cloudy days? There is a backup gas boiler that kicks in.

The pros to using this kind of system are endless. This includes quiet operation, even heat, improved air quality, flexible room layout, and lower thermostat settings in-



crease the life of the boiler.

Tectonics II also uses the tank-less water heaters in every home. They provide an endless supply of hot water, instead of continuously heating water when you do not need it. You never run out of hot water!

With escalating energy costs, the green-friendly products that Tectonics II uses in their homes are not just a responsible alternative, they are an economically viable alternative.

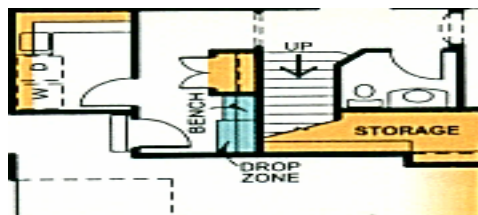
Come experience the “boiler room” at the Tectonics II Jacob’s Tudor model home located at Glen Mary Village, 11-4pm daily. This particular room showcases the latest technology and use of solar to provide energy efficiency and cost effectiveness.

The Secret to Eliminating Stress is the “Drop Zone”

More and more women today work outside the home. In addition, more women are multi-tasking more than ever before. When you are planning your new home, consider a “drop zone” to eliminate clutter. Instead of carrying everything into the kitchen, creating a mess on the counter, plan the “drop zone” near the entry from the garage. In your design, you can incorporate hooks for hanging keys, recharging center for cell phones and cameras, a tall space for hanging umbrellas, bins for children’s school

books and papers, and a cork board or a write-on board for messages.

By remembering to create a “drop zone” in your home design, you are reducing a significant source of stress due to disorganization.



Get A Jump On Winter Activities –All Natural Energy Drink

Tea, that’s right! Second to water, tea is your natural energy booster. You already know that tea has antioxidants, but did you know that there might be a possible link between green tea and reduced cardiovascular disease. Green tea has proven in recent studies to improve endurance especially with sports. Remember that tea is at its best when served within 24 hours from the time you make it.

Here are some energy teas you may want to try that boost several different advantages.

Oolong tea is believed to lower cholesterol and blood sugar.

Pu-erh is known to be a digestive aid and flushing toxins.

Black tea is great for coffee drinkers who want to cut back. This tea has the most

caffeine, but is healthier for you.

White tea carries antimicrobial properties for oral health.

When storing tea, either tea leaves or packets, keep them in a cool location and sealed well. Boiling water is used for darker tea while steaming water is used for lighter tea. -You can often reuse your tea leaves or tea bags up to 4 times a day. Enjoy!

Dream Homes Being Built By Tectonics II

- Dan & Betsy Brown - Wintergreen
- Scott & Lisa Hillig- Wintergreen
- Allen & Jeannie Bennett-Wintergreen
- Jim & Bobbie Hoskins - Glenmore
- Jim & Melinda Rucker- Wintergreen
- JR Elliott & Carolyn Helmetsie-Montebello
- Don & Janet Liberatore-Bryce Resort
- Tim & Becky Ellis- Charlottesville
- Kate Ellis - Smith Mountain Lake

Inside Story Headline

This story can fit 150-200 words.

One benefit of using your newsletter as a promotional tool is that you can reuse content from other marketing materials, such as press releases, market studies, and reports.

While your main goal of distributing a newsletter might be to sell your product or service, the key to a successful newsletter is making it useful to your readers.

A great way to add useful content to your newsletter is to develop and write your own articles, or include a calendar of upcoming events or a special offer that promotes a new product.

You can also research articles or find

“filler” articles by accessing the World Wide Web. You can write about a variety of topics but try to keep your articles short.

Much of the content you put in your newsletter can also be used for your Web

site. Microsoft Publisher offers a simple way to convert your newsletter to a Web publication. So, when you’re finished writing your newsletter, convert it to a Web site and post it.



Caption describing picture or graphic.

Inside Story Headline

This story can fit 100-150 words.

The subject matter that appears in newsletters is virtually endless. You can include stories that focus on current technologies or innovations in your field.

You may also want to note business or economic trends, or make predictions for your customers or clients.

If the newsletter is distributed internally,

you might comment upon new procedures or improvements to the business. Sales figures or earnings will show how your business is growing.

Some newsletters include a column that is updated every issue, for instance, an advice column, a book review, a letter from the president, or an

“To catch the reader’s attention, place an interesting sentence or quote from the story here.”

editorial. You can also profile new employees or top customers or vendors.

Inside Story Headline

This story can fit 75-125 words.

Selecting pictures or graphics is an important part of adding content to your newsletter.

Think about your article and ask yourself if the picture supports or enhances the message you’re trying to convey. Avoid selecting images that appear to be out of context.

Microsoft Publisher includes thousands of clip art images from which you can choose and import into your newsletter. There are also several tools you can use to draw shapes and symbols.

Once you have chosen an image, place it close to the article. Be sure to place the caption of the image near the image.



Caption describing picture or graphic.

Organization

TECTONICS II 434 361-2525
WWW.TECTONICS2.COM

Primary Business Address
Your Address Line 2
Your Address Line 3
Your Address Line 4

Phone: 555-555-5555
Fax: 555-555-5555
Email: xyz@microsoft.com

Your business tag line here.

This would be a good place to insert a short paragraph about your organization. It might include the purpose of the organization, its mission, founding date, and a brief history. You could also include a brief list of the types of products, services, or programs your organization offers, the geographic area covered (for example, western U.S. or European markets), and a profile of the types of customers or members served.

It would also be useful to include a contact name for readers who want more information about the organization.

We're on the Web!
example.microsoft.com

Back Page Story Headline

This story can fit 175-225 words.

If your newsletter is folded and mailed, this story will appear on the back. So, it's a good idea to make it easy to read at a glance.

A question and answer session is a good way to quickly capture the attention of readers. You can either compile questions that you've received since the last edition or you can summarize some generic questions that are frequently asked about your organization.

A listing of names and titles of managers in your organization is a good way to give your newsletter a personal touch. If your organization is small, you may want to list the names of all employees.

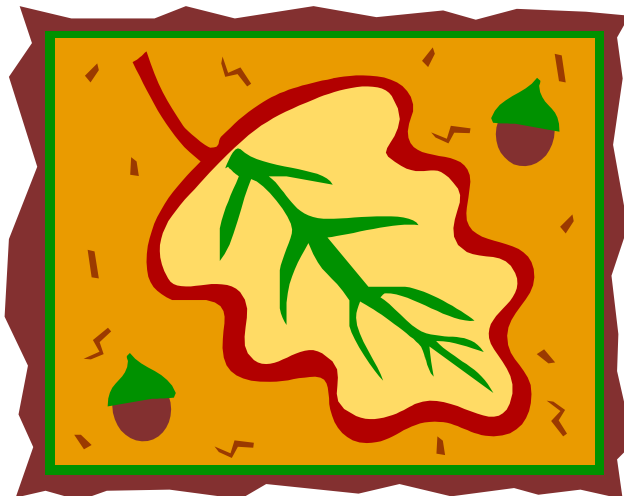
If you have any prices of standard products or services, you can include a listing of those here. You may want to refer your readers to

any other forms of communication that you've created for your organization.

You can also use this space to remind readers to mark their calendars for a regular event, such as a breakfast meeting for vendors every third Tuesday of the

month, or a biannual charity auction.

If space is available, this is a good place to insert a clip art image or some other graphic.



Caption describing picture or graphic.